

The API Buyer's Checklist



Ask any data analyst, and they will tell you, if not so poetically, APIs can be the source of frustration or the glowing light that shines from your applications.

Choose wisely. Use the checklist below to consider the characteristics that matter most when selecting your APIs.

Company A:	Company B:	D	API Feature
		/	Performance: Quick response time
		/	Reliability: Minimal downtime
		/	Credibility: Provided by a true solutions partner, not a data provider
		/	Security: Data is secured based on the highest standards
		✓	Data integrity: Access to the cleanest, richest, most reliable data in the world
		/	Account Intelligence: Rich insights provided by Account Intelligence
		/	Customer support: Access to an experienced, responsive data team to ensure continued API integration success
		/	Customer support: World-class technical support with 99% customer approval rating
		/	Ease of use: Detailed, user-friendly documentation to ensure easy API integration
		/	Ease of use: REST-based APIs that are easy to use and optimize
		/	Satisfaction: 2-week free trial period
		/	For Demandbase partners: Customized API pricing to align with your GTM strategy